

**Table R3. Selected Ratios for Wholesale and Retail Trade; and Repair of Motor Vehicles, Motorcycles and Personal and Household Goods Establishments with Average Total Employment of less than 20 by Industry Group: 1999**

| 1994<br>PSIC Code  | Industry Description   | Employment<br>Per<br>Establishment | Average<br>Monthly<br>Compensation | Revenue<br>Per<br>Employment | Revenue<br>Per<br>Cost |
|--------------------|--|------------------------------------|------------------------------------|------------------------------|------------------------|
| <b>Philippines</b> |  |                                    |                                    |                              |                        |
|                    |  | <b>3</b>                           | <b>3,750</b>                       | <b>501,248.01</b>            | <b>1.28</b>            |
| 50                 | Sale, maintenance and repair of motor vehicles and motorcycles, retail sale of automotive fuel | 4                                  | 4,152                              | 734,555.53                   | 1.19                   |
| 501                | Sale of motor vehicles   | 6                                  | 5,744                              | 2,021,270.81                 | 1.12                   |
| 502                | Maintenance and repair of motor vehicles   | 3                                  | 4,231                              | 85,384.56                    | 1.80                   |
| 503                | Sale of motor vehicle parts and accessories  | 4                                  | 4,273                              | 500,035.49                   | 1.44                   |
| 504                | Sale, maintenance and repair of motorcycles and related parts and accessories                  | 3                                  | 3,700                              | 546,479.57                   | 1.40                   |
| 505                | Retail sale of automotive fuel   | 7                                  | 3,841                              | 2,894,835.61                 | 1.09                   |
| 51                 | Wholesale trade and commission trade, except of motor vehicles and motorcycles                 | 5                                  | 4,807                              | 618,934.69                   | 1.40                   |
| 511                | Wholesale on a fee or contract basis   | 8                                  | 7,889                              | 514,569.98                   | 1.61                   |
| 512                | Wholesale of agricultural raw materials, live animals, food, beverages & tobacco               | 4                                  | 3,701                              | 451,465.54                   | 1.37                   |
| 513                | Wholesale of household goods   | 6                                  | 5,834                              | 1,146,325.28                 | 1.40                   |
| 514                | Wholesale of non-agricultural intermediate products, waste and scrap                           | 5                                  | 5,172                              | 707,982.75                   | 1.65                   |
| 515                | Wholesale of machinery, equipment and supplies   | 7                                  | 6,208                              | 819,237.45                   | 1.16                   |
| 519                | Other wholesaling  | 5                                  | 6,182                              | 1,070,162.93                 | 1.26                   |
| 52                 | Retail trade, except of motor vehicles and motorcycles, repair of personal and household goods | 3                                  | 3,496                              | 445,193.15                   | 1.28                   |
| 521                | Non-specialized retail trade in stores   | 3                                  | 2,675                              | 326,680.71                   | 1.29                   |
| 522                | Retail sale of food, beverages and tobacco in specialized stores                               | 3                                  | 2,982                              | 297,962.49                   | 1.40                   |
| 523                | Other retail trade of new goods in specialized stores  | 4                                  | 3,844                              | 559,277.11                   | 1.26                   |
| 524                | Retail sale of second-hand goods in stores   | 3                                  | 3,572                              | 196,339.63                   | 1.43                   |
| 525                | Retail trade not in stores   | 4                                  | 3,388                              | 233,659.41                   | 1.29                   |
| 526                | Repair of personal household goods   | 3                                  | 3,733                              | 78,735.97                    | 1.29                   |

Source: Industry and Trade Statistics Department  
National Statistics Office  
Republic of the Philippines